

Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 The impact of public policies on the creation of new ventures for the growth of entrepreneurship in the Municipality of Vila de Quissico between 2018 and 2023.

The impact of public policies on the creation of new ventures for the growth of entrepreneurship in the Municipality of Vila de Quissico between 2018 and 2023

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#### Summary

In recent times, entrepreneurship has been key to local and regional economic development, both at the state and individual levels, which is reflected in the creation of micro, small, medium, and large enterprises. This study sought to analyze the impact of public policies on the creation of new ventures for the growth of entrepreneurship in the municipality of Vila de Quissico.

Using a quantitative approach, and considering the case study, it was concluded that: regarding the existence of public policies that encourage the development of entrepreneurship in the municipality of Vila de Quissico, entrepreneurs highlighted the existence of significant barriers, such as excessive bureaucracy, lack of institutional support, and a scarcity of training programs. Furthermore, the lack of adequate training compromises the ability of these young people to manage their businesses effectively and sustainably. In the municipality, there are inefficient public policies that do not encourage the development of entrepreneurship. Regarding public policies to encourage entrepreneurship, it was found that, due to the absence of effective policies that foster the creation of new businesses, there is a scarcity of new ventures and a high rate of poverty. The effectiveness of entrepreneurial activities depends on support and infrastructure conditions. The analysis shows that many young people possess positive characteristics that are fundamental to entrepreneurship. However, the lack of institutional support limits the achievement of tangible results. In this case, the following is recommended: review and simplification of bureaucratic processes; implementation of incentive policies; training programs; creation of support networks; Support for innovation; monitoring and evaluation of policies.

**Keywords:** Growth; Entrepreneurship; Public Policies.

#### **Abstract**

In recent times, entrepreneurship has become the key to local and regional economic development for both states and individuals, which is reflected in the creation of Micro, Small, Medium, and large enterprises. This study aimed to analyze the impact of public policies on the creation of new ventures for the growth of entrepreneurship in the Municipality of Vila de Quissico. Using a quantitative approach, with a case study focus, the following conclusions were drawn:Regarding the existence of public policies that encourage the development of entrepreneurship in the Municipality of Vila de Quissico, entrepreneurs highlighted the presence of significant barriers, such as excessive bureaucracy, lack of institutional support, and a scarcity of training programs. Furthermore, the lack of proper training compromises these young people's ability to manage their businesses effectively and sustainably. In the Municipality, there are inefficient public policies that do not encourage the development of entrepreneurship.Regarding public policies to promote entrepreneurship, it was observed that due to the absence of effective policies fostering the creation of new businesses, there



is a shortage of new ventures and a high poverty rate. The effectiveness of entrepreneurial activities depends on the conditions of support and infrastructure. The analysis shows that many young people possess positive traits that are essential for entrepreneurship. However, the lack of institutional support limits the achievement of tangible results. In this case, it is recommended: a revision and simplification of bureaucratic processes; implementation of incentive policies; training programs; creation of support networks; support for innovation; and monitoring and evaluation of policies.

Keywords: Growth; Entrepreneurship; Public Policies.

#### Introduction

This article aims to analyze the impact of public policies on the creation of new jobs. ventures for the growth of entrepreneurship in the Municipality of Vila de Quissico between 2018 to 2023.

In recent times, entrepreneurship has been the key to economic development.

local and regional state or population, which is reflected in the creation of Micro, Small, Medium and Large companies.

According to Chiau (2005) and Branco (2021), most microenterprises in

Mozambique operates in the informal sector with a limited understanding of financial management and
virtually nothing resembling strategic and budgetary planning, which is why the

The financial resources available to them are misused, and for this reason, they consider it necessary
to introduce financial education that consists of applying management techniques and principles; that
the academic community should help in the development of support mechanisms, not only for management of
business, but also how to start the business idea, which has been one of the problems to be
to observe in the country in general, and, in particular, in the Zavala district, especially in the Municipal Village of
Quissico, because all the effort put forth by the government and other sectors in creating instruments
Tools that help in the creation of businesses are not yet very widespread.

The topic of entrepreneurship as a driver of local development has been...

to arouse interest in the business, academic and political communities, due to the positive effects

for wealth creation (poverty reduction), job creation including self-employment

employment and improved competitiveness among young innovative companies and consequently

local economic and social development. Indeed, in the context of Mozambique, there is still a lack of...

There is a great deal of informality in the creation of new businesses, making it necessary to study the impact of...

Public policies in the creation of new businesses in the Municipality of Vila de Quissico.

Therefore, the main objective of this research is to analyze the impact of Public policies in the creation of new ventures for the growth of entrepreneurship. in the Municipality of Vila de Quissico. More specifically, the aim is to: 1. Verify if in the Municipality In the village of Quissico, there are public policies that encourage the development of

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Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 entrepreneurship; 2. Identify which public policies encourage development of entrepreneurship in the Municipality of Vila de Quissico; 3. To ascertain whether public policies of Encouraging entrepreneurship contributes to the realization of entrepreneurial ideas.

In terms of spatial delimitation, this research work/study is developed in Zavala district, especially in the municipality of Vila de Quissico. The motivation for choosing this The location is associated with the fact that it is the area where the researcher carries out their work activities and because This reason has been linked to the issue of informality and the lack of concrete public policies in Creation and development of new businesses and local entrepreneurship.

Regarding the time frame, the work, the research is developed by understanding...

The period between 2018 and 2023 because it includes the period before and after the pandemic.

COVID-19.

Regarding the identification of the problem, it should be noted that few studies have addressed this issue. with public policies related to the creation and development of small Enterprises and businesses, which are responsible for 98% of jobs in the country.

In developing economies, it is common for a significant portion of the workforce to... self-employed and/or informal wage earners, a fact that reinforces the need to expand the public inclusion programs through formalization, since a large portion of these Workers are deprived of social security protection and unable to benefit from lines of credit. credit and access to other benefits available in the formal market (De Souza et al., 2016).

Looking at the reality of the Zavala District, particularly in the Municipality of Vila de Quissico, many entrepreneurs are informal, with little experience in managing a company. which negatively influences economic development. Furthermore, the lack of openness of Public policies for financing entrepreneurial initiatives result in a greater number of young people with entrepreneurial initiatives, do not move forward with their business ideas. Looking at Given the reality in question, the following initial question arose: what is the impact of public policies on Creation of new businesses and local development?

As justification, the present topic arises from the fact that in the Municipality of Vila de Quissico, a level of local economic development still below expectations, which in a certain way The form is conditioned by inefficient public policies. Therefore, the research has a economic importance insofar as it studies solutions to existing barriers in the creation of new ventures, and consequently, to drive concrete changes aimed at creating new local ventures and the consequent economic development of the Municipality of Vila from Quissico, this is because public policies can be an obstacle to development. local.

In the academic context, this research aims to provide solutions relevant to real-world problems.

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Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 which, even though they are local, can be of national and international interest. Thus, discussing Public policies and their impact on the creation of new businesses and economic development. It is to bring a theoretical and scientific contribution about how your action can be fundamental if you have in It takes into account social actors. Thus, public policies cannot only be universal, but also They should stem from local social demands.

As can be seen, the present research has a theoretical and practical contribution. Or rather, Based on the literature review, which forms the basis for the analysis of results, it was possible to find... approaches that best characterize the application of public policies and their relationship in local development, which could constitute a turning point for concrete changes in the way How public policies should be created and implemented in order to have a direct impact on... society or place.

From an academic point of view, this research presents a topic that is still being studied, so it will to contribute to the validation or invalidation of the development of models and theories on the subject. In terms In practical terms, the study could add contributions to the local district, improving its strategies for the Promoting entrepreneurship and sustainable local development.

### The main hypotheses of this article are:

In the municipality of Vila de Quissico, public policies have an impact on the creation of new [jobs/jobs]. ventures that stimulate the growth of entrepreneurship and local development.

**H1-** In the Municipality of Vila de Quissico, public policies have no impact on the creation of new jobs. ventures that encourage the growth of entrepreneurship.

#### **Operational hypotheses:**

**H1.** Public policies that encourage the development of entrepreneurship in the Municipality of

The town of Quissico creates tax incentives, such as tax reductions, tax exemptions, deductions, or...

Tax credits for early-stage companies; economic incentives such as: access to

Financing through special credit lines, government guarantees, or venture capital.

to encourage investment in new businesses, subsidies for research, development and innovation;

Facilitating processes, or rather simplifying bureaucracies, reducing regulatory barriers,

logistical support; training and capacity building, i.e., courses, workshops, mentoring and programs of

Entrepreneurship training; supporting entrepreneurs in business management.

**H2.** Public policies that encourage entrepreneurship contribute to the realization of entrepreneurial ideas.

In the study of entrepreneurship, several authors define it starting from the origin of the word. to bring the contours of the concept throughout history as is the case of the authors Gomes (2021),

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Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 Boggio and Boggio (2014), Muchanga (2020), where they unanimously state that it arose in economic context where Adam Smith, Say and Schumpeter stand out, highlighting that the Entrepreneurship is vital for economic development; however, this approach relates... if it is linked to a country's GDP growth.

According to authors Baron and Shan (2007), in their definition they highlight entrepreneurship as a process, and that it has to take into account some steps: the recognition of a opportunity; gather resources; launch a new venture; build success and reap the rewards.

This view of Baron and Shan (2007) is related to that of SEGE (2022), Boggio and Boggio (2014), Massensini (2011), Pessoa (2005) who highlight the qualities of the entrepreneur such as fundamental for the construction of new developments.

Other authors, Dos Santos et al. (2022), Boggio and Boggio (2010), consider it fundamental To create business opportunities, theories such as knowledge spillover are used. (leveraging neglected knowledge as an innovative business opportunity); theory Behavioral economics, which highlights the perception and exploitation of new opportunities. business.

However, this perspective, while important for the creation of new ventures and, Therefore, creating economic development, *in itself*, is not enough, because...

The creation of new businesses and/or new ventures does not depend solely on the entrepreneur, according to They become apparent, but there are other determining factors, among which policies stand out. public institutions of a country, such as those that must accommodate the specific situations of individuals, starting from tangible instruments that create an impact on their lives, as highlighted by Mussagy and Manjoro. (2015), Francisco (2012), Zaqueu (2014). Thus, public policies can create an environment of That's not how it works.

Thus, authors such as De Souza et al. (2016), Castel-Branco (2021) denounce that the

The fragility of public policies in Mozambique contributes to the informal economy, which is...

Businesses not protected by the State, and therefore susceptible to failure to develop. This vulnerability results from...

The fact that the Mozambican state does not have clear public policies that encourage initiatives.

economics as Domingos (2012) reveals.

This correlation between public policies and economic initiatives, based on a

Sustainable development is what is of interest to this research. This is because it is only possible to create

New ventures are possible when public policies are effective and geared towards...

sustainable development, and not simply economic development.

#### Method

#### **Methodological options**

This study sought to analyze the impact of public policies on the creation of new

Projects aimed at fostering

entrepreneurship and local development in the municipality of Vila de Quissico. Geographic Scope: Inhambane Province, Municipality of Vila de Quissico (CMVQ, 2019).

Time frame: 2018-2023 (Marconi & Lakatos, 2017).

Type of study: Case study (Sampieri et al., 2014; Charles, 2022)

Unit of analysis: Municipality of Vila de Quissico (Marconi & Lakatos, 2017).

Unit of observation: impact of public policies on the creation of new ventures for the growth of

entrepreneurship and local development (Marconi & Lakatos, 2017).

**Study Universe:** The sample consists of entrepreneurs from the Municipal Village of Quissico; the Local Economic Development Section of the Municipal Village of Quissico; and the Head of the Local Economic Development Section (Marconi & Lakatos, 2017). The sample for this research is non-probabilistic by accessibility, which also applies to explanatory studies, as well as purposive sampling. Therefore, the researcher selects the elements to which they have access, and some experts who can best explain the phenomenon studied, as is the case with the Head of the Local Economic Development Section of the Municipality of Quissico.

Data collection sources: Primary sources (Marconi & Lakatos, 2017).

Methodology: Quantitative (Prodanov & Freitas, 2013).

**Data collection techniques:** questionnaires (Prodanov & Freitas, 2013; Flick, 2013). **Data analysis techniques:** descriptive statistical analysis (SPSS version 23) for questionnaires (Prodanov & Freitas, 2013; Flick, 2013).

**Source:** prepared by the author (2025)

It is important to clarify that, because descriptive statistics were used and n>30, the data follow a normal distribution, therefore, it was not necessary to subject the data to the test. It should be noted that the test of Normality aims to determine whether samples or quantitative variables follow a normal distribution or No. Therefore, according to Flick (2013), if it is a normal distribution, parametric tests are performed and If it is abnormal, non-parametric tests are used. However, samples with n>30 are generally considered like those that have a normal distribution, that is, those that do not require a test of Normality, which is done when n<30. For this specific case, n>30, that is, n=35, therefore, not required a normality test

### Results

#### Characterization of the Municipality of Vila de Quissico

According to Posse (2020), the municipal council of the Municipality or Village of Quissico has four City councils, notably: Administration; Finance; Human Resources and Assets; Urban Planning; Infrastructure and Environmental Sanitation; Economic Activities, Transport and Communications; Social Services; Culture; Youth and Sports.



Still, Posse (2020) highlights that the Municipal Council of the Village of Quissico operates in based on instruments such as: the Five-Year Plan, operationalized by the Economic, Social and Economic Plan. Budget (PESOM) and Sectoral Plans, that is, those of each municipality, with an annual duration. Their Its elaboration, therefore, stems from consultations with different sectors of Quissico society, but its Approval is through the Local Assembly.

According to CMVQ (2019) the economic activities of the Municipality of Vila de Quissico

They are divided into primary (agriculture, fishing), secondary (industry) and tertiary (commerce, etc.) sectors. businesses and services, handicrafts, tourism).

It is important to point out that the Municipality of Vila de Quissico, which has a great impact on The growth of its GDP is driven by the tertiary sector, particularly commerce, both formal and informal. informal.

# Public policies to encourage the development of entrepreneurship in the Municipality of Vila from Quissico

To better explore respondents' understanding of the existence of policies

Public officials in the Municipality of Vila de Quissico were questioned about this fact, but for

To delve deeper, variables were created in order to draw important conclusions. This complexity of

The analysis provided insight into the reality of the business environment.

# Table 6 presents results regarding the existence of public policies in the Municipality. Table 1.

The existence of public policies that encourage the development of entrepreneurship.

In the Municipality of Quissico there are public policies that encourage the Entrepreneurship development?

					Cumulative
		Frequency Perce	ent 16 45.7	Valid Percent	Percent
Valid No		5 14.3		45.7	45.7
	Yes			14.3	60.0
	Maybe 14		40.0	40.0	100.0
	Total 35		100.0	100.0	

According to the results, there are two approaches for better understanding, the The absence of policies and support for the existence of policies.

Regarding the absence of policies, which corresponds to the answer "No," the data...

They reveal that 16 (45.7%), representing almost half of the respondents, believe that there are no Effective public policies to encourage the development of entrepreneurship. This perception



This could indicate dissatisfaction with the local government's performance in supporting entrepreneurial initiatives.

For the second approach to supporting the existence of policies, that is, the "Yes" response to It should be noted that only about 5 (14.3%), representing a minority, believe that there are public policies that They effectively encourage entrepreneurship. This fraction suggests that some people They acknowledge the efforts, although they are limited in number.

Of the other respondents who answered Maybe, 14 (40%) represent the Ambivalent opinion. This percentage reflects a significant group that has uncertainty about the effectiveness of the policies. public. This ambivalence may indicate that, although some initiatives may exist, they are not sufficiently visible or impactful to create a clear opinion.

Thus, looking at the results we can infer that there is predominant skepticism, that is because the high percentage that believes there are no effective public policies suggests a An environment where many entrepreneurs feel unsupported or whose efforts go unrecognized. Governmental support for entrepreneurship. This can be a demotivating factor for new businesses. business. But also, the results suggest that there is limited recognition, to the extent that where the small fraction that sees public policies as useful indicates that, if they exist, they need They need to be better communicated and expanded to reach a greater number of entrepreneurs.

Therefore, there is a need for evaluation and improvement. Thus, to improve perception and For the effectiveness of public policies, it is crucial that the local government evaluate current initiatives, seeking... ways to make them more visible and accessible to entrepreneurs. Furthermore, involving the entrepreneurs themselves. Involving entrepreneurs in the policy-making process can help create more suitable solutions. to your needs.

This analysis is fundamental to understanding how public policies are perceived and how they can be used. to guide actions that promote a more favorable environment for entrepreneurship in the Municipality of Quissico. But to do so, it becomes essential to analyze the variables that help us explore. improve the environment for the development of business ideas:

#### Table 2.

The ease with which a business can be started exists.

#### 1. It is easy to start a business here.

					Cumulative
		Frequency Perc	ent 1	Valid Percent	Percent
	V No option		2	2.9	2.9
allid			.9		
	I agree	2	5	5.7	8.6
			.7		
	I completely	6	1	17.1	25.7
	agree.		7.1		

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I disagree.	14	40.0	40.0	65.7
I completely disagree.	8	22.9	22.9	88.6
I have no opinion.	3	8.6	8.6	97.1
I have no opinion, I totally disagree.	1	2.9	2.9	100.0
Total	35	100.0	100.0	

Regarding this reality, it's important to highlight that there is a perception of ease, where those who 2 (5.7%) responded "Agree" and 6 (17.1%) responded "Strongly agree," totaling 22.8% of respondents.

This relatively low percentage suggests that a minority believes that the process of opening a Business is easy. This perception may indicate that many face significant difficulties during Formalization.

Conversely, the results indicate a higher percentage in the perception of difficulty, where

The sum of those who disagree 14 (40.0%) and those who strongly disagree 8 (22.9%) totals 62.9%. This indicates

The majority of respondents believe that there are considerable obstacles to starting a business.

This perception may include bureaucratic barriers, high fees, or a lack of institutional support.

Other respondents had neutral and ambivalent opinions, with 3 (8.6%) saying they have no opinion. opinion and 1 (2.9%) who have no opinion and totally disagree reflect uncertainty or lack of experience in the business start-up process. These groups may represent people who do not They are sufficiently involved or informed about the local entrepreneurial environment.

In general terms, the results demonstrate a predominant difficulty, because of the high.

The percentage that disagrees with the idea of ease suggests a business environment that can be seen. This can be challenging and intimidating for new entrepreneurs. It may discourage formalization and. The growth of new businesses.

In addition to the difficulty, the results indicate the existence of an optimistic minority. Thus, the The small fraction that views the process as easy indicates that there are some positive experiences, but These are clearly the exception rather than the rule. This suggests a need to promote more stories. of success and best practices.

Finally, the results indicate that there is a need for improvement in opening conditions.

Now, to facilitate the opening of businesses, it is important that local authorities review and

Simplify bureaucratic processes, reduce fees, and implement support programs for

New entrepreneurs. Initiatives that promote education and training on how to start a business.

Business can also be beneficial.

This analysis is crucial for understanding perceptions about the ease of starting a business and can To guide policies that promote a more welcoming environment for entrepreneurs in Vila.

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Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 Municipal of Quissico as attested by authors such as Mussagy and Manjoro (2015), Francisco (2012), Zacchaeus (2014).

In turn, the 3 (8.6%) who have no opinion represent uncertainty or lack of information. regarding the processes involved, which may also contribute to the perception that there is a space Limited opportunities for new initiatives.

The results suggest an unfavorable environment. As can be seen, most of the Respondents who agree that there is too much bureaucracy seem to feel that this limits opportunities. to open new businesses, indicating a less favorable environment for entrepreneurship.

In turn, the optimistic minority, that is, the low percentage of disagreement, suggests that A minority believes that the environment is sufficiently favorable, which may not reflect reality. perceived by the majority. Therefore, there is a need for action, insofar as these results

They point to the need to review and simplify bureaucratic processes, aiming to create a

A more welcoming environment for entrepreneurs, facilitating the opening of new businesses.

This interpretation is crucial for understanding the barriers perceived by potential users. entrepreneurs and to guide policies that promote a more favorable business environment.

To further investigate the perception of the business environment, we sought to find out from Funding for small entrepreneurs.

Table 9 presents data on financing for small entrepreneurs.

Table 3.

Financing for small entrepreneurs

1. There is funding available for small entrepreneurs.

					Cumulative
		Frequency Perc	ent 7 20.0	Valid Percent	Percent
Valid I agree				20.0	20.0
	I completely agree.	3	8.6	8.6	28.6
	I disagree.	14	40.0	40.0	68.6
	I completely disagree.	10	28.6	28.6	97.1
	I have no opinion.	1	2.9	2.9	100.0
	Total	35	100.0	100.0	

The results in the table show a lower percentage that acknowledges support for financing. Therefore, those who marked Agree 7 (20.0%) and Strongly Agree 3 (8.6%)

They represent 28.6% of respondents. This scenario means that a minority, although present, believes that there are suitable financing options for small business owners. This view

This indicates an optimistic perception among this group, but it is still far from being a majority.

Conversely, there is a greater amount of disagreement regarding the existence of funding.

As can be seen from the results, the sum of those who Disagree 14 (40.0%) and those who strongly disagree.

10 (28.6%) totals 68.6%. This high percentage demonstrates that a significant majority of



Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 Interviewees do not believe in the existence of affordable financing. This perception suggests that Many entrepreneurs may be facing financial barriers that limit their initiatives and growth.

In contrast, 1 (2.9%) with a neutral opinion, that is, who have no opinion, represents a lack of information or direct experience with financing. This small number may also suggest uncertainty about the situation, which may contribute to the general perception that the Financing options are limited.

Overall, the results indicate an unfavorable environment, insofar as the large

The majority of respondents who disagree on the existence of effective funding suggest an environment

Quissico is not very conducive to entrepreneurship. This perception is a significant obstacle.

for potential entrepreneurs looking to start or expand their businesses.

In turn, the small number of people who believe that there are options for

The funding reflects an optimistic, but isolated, view. This may not reflect reality.

This is experienced by the majority, who face financial difficulties when trying to access resources.

Thus, the data indicate an urgent need for public policies that not only create financing options, but also increase visibility and access to these resources. The creation Awareness and support programs can help change this perception and stimulate... local entrepreneurship. Therefore, this vision is fundamental to guiding policies that promote a a more welcoming and facilitating business environment (Mussagy and Manjoro, 2015, Francisco, 2012, Zacchaeus, 2014).

**Table 4.** *Training small business owners in management skills.* 

# 3. There is training for (small) entrepreneurs in management matters.

					Cumulative
		Frequency Per	cent 4 11.4	Valid Percent	Percent
Valid I agree				11.4	11.4
	I completely agree.	5	14.3	14.3	25.7
	I disagree.	12	34.3	34.3	60.0
	I completely disagree.	7	20.0	20.0	80.0
	I have no opinion.	7	20.0	20.0	100.0
	Total	35	100.0	100.0	

The results indicate that some respondents agree that there is capacity building for entrepreneurs. Thus, those who responded Agree 4 (11.4%) and Strongly Agree 5 (14.3%) make up 25.7% of respondents. This percentage indicates that a small part of Interviewees believe that there are management training programs available for entrepreneurs.



This perception, however, is limited, reflecting an optimistic view of only a portion of the...

This sample, however, is not enough to prove that training for young children actually exists. entrepreneurs.

Thus, the sum of those who disagree 12 (34.3%) and strongly disagree 7 (20.0%) is 54.3%. This number demonstrates that more than half of those interviewed do not believe that there are options. Adequate management training for entrepreneurs. This view suggests a significant gap. in terms of educational and training support in the municipality.

The other, no less interesting, indicator is that the 7 (20.0%) who have no opinion indicate uncertainty or lack of information about available training. This number may reflect a Lack of awareness about existing programs or a lack of motivation to seek out such opportunities.

In general, it can be concluded that the environment in the Municipality of Vila de Quisso is... unfavorable, because the majority of respondents disagree with the existence of training in Management suggests a discouraging environment for entrepreneurs. This lack of educational support This can limit the management capacity and success of small businesses in the region.

Furthermore, the small percentage of agreement indicates that a minority holds a view. more positive, believing in the existence of capacity building. However, this view is not representative of The majority, which reinforces the idea that educational support is inadequate. Therefore, the data highlight the urgent need to develop and promote management training programs aimed at entrepreneurs. Investing in education and training can strengthen management skills and, therefore As a result, improve the performance of local businesses and guide policies that encourage a A more conducive environment for developing essential skills for business success.

# Contribution of public policies to encourage entrepreneurship.

To investigate the contribution of public policies in encouraging entrepreneurship, Two variables were created that can best bring practical aspects experienced by entrepreneurs in the realization or failure of their entrepreneurial initiatives.

Table 5.

Barriers to entrepreneurial initiatives

# 1. They create barriers to entrepreneurial initiatives.

					Cumulative
		Frequency F	Percent	Valid Percent	Percent
Valid I agr	Valid I agree		25.7	25.7	25.7
	I completely agree.	11	31.4	31.4	57.1
	I completely disagree.	1	2.9	2.9	60.0
	I disagree.	11	31.4	31.4	91.4
	No opinion		8.6	8.6	100.0
	Total	3 35	100.0	100.0	



The results reveal that a significant portion argues that there are barriers in the Initiatives. Women entrepreneurs in the Municipality of Vila de Quissico. Thus, those who said they agree 9 (25.7%) And I totally agree 11 (31.4%) total 57.1% of respondents. This indicates that more than half of those interviewed believe that existing public policies hinder initiatives. entrepreneurs. This perception suggests that many see the regulations and processes bureaucratic obstacles are significant.

The sum of those who disagree 11 (31.4%) and those who strongly disagree 1 (2.9%) totals 34.3%. However, although a significant portion disagrees with the idea that public policies create barriers, this percentage is considerably lower than the percentage of agreement, indicating that the Most participants feel that the policies are problematic.

The 3 (8.6%) who have no opinion reflect uncertainty or lack of information about the impact. of public policies in entrepreneurial initiatives. Thus, this relatively small number, It still represents an area where increased awareness and understanding are needed.

Therefore, we can conclude that the high percentage of responses agreeing that the

Public policies that create barriers suggest that the entrepreneurial environment can be discouraging. This

Perception negatively influences entrepreneurs' willingness to start or expand their businesses.

business, leading to slower local economic development. Therefore, the data

They emphasize the importance of reviewing existing public policies, seeking simplifications and

Improvements that can facilitate entrepreneurial initiatives. Creating a more

A favorable outcome requires a clear understanding of the perceived barriers and the implementation of solutions that...

promote accessibility and support for small businesses and the formulation of policies that

Encourage a more inclusive and dynamic business environment.

Table 6.

Business environment

#### 2. They create a good business environment.

					Cumulative
		Frequency Perc	ent 9 25.7	Valid Percent	Percent
Valid I agr	Valid I agree			25.7	25.7
	I completely agree.			14.3	40.0
	I disagree.	9	25.7	20.0	74.3
	I completely disagree.	7	20.0	11.4	85.7
	No opinion	5	14.3	14.3	100.0
	Total	35	100.0	100.0	

The data indicate a certain optimism regarding the political relationship.

public policies and the creation of a good business environment. Thus, the number of those who said "I agree"

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Year V, v.2 2025 | Submission: 11/15/2025 | Accepted: 11/17/2025 | Publication: 11/19/2025 9 (25.7%) and Strongly Agree 5 (14.3%) together represent 40.0% of respondents. This indicates that a A significant number of respondents believe that public policies contribute to the creation of a favorable business environment. This perception suggests that, for some, the initiatives of government initiatives are seen as beneficial.

However, despite the optimism shown by some, there is a group that disagrees with this. a fact that is no less significant. Now let's see, the sum of those who disagree is 9 (25.7%), Disagree The total of 7 (20.0%) is 45.7%. This shows that a considerable portion of those interviewed have a critical perspective, believing that public policies are failing to provide a good environment. for business.

The 5 (14.3%) who have no opinion indicate uncertainty or lack of information about the impact. of public policies. This number is relevant and suggests that there is a group that could benefit.

For further clarification on the business environment.

Therefore, considering that the sum of the positive responses (40.0%) in contrast to the Negative feedback (45.7%) reveals an ambiguous perception of the business environment. Although there is a The belief that public policies help, the near parity with disagreement suggests that many People still have doubts about its effectiveness. Moreover, the percentage of disagreement is significant. This indicates that, for a considerable number of entrepreneurs, public policies are not... meeting your needs or expectations.

Thus, the data suggest that, despite the positive initiatives, there is room for improvement in Public policies. Reviewing and improving these policies can contribute to a better business environment. More welcoming and effective, increasing entrepreneurs' confidence in government initiatives.

This scenario can foster a more robust and encouraging business environment.

### **Discussion and conclusions**

According to the State Secretariat for Youth and Employment (SEJE, 2022), the rates of
Unemployment and underemployment stand at 17.5% and 12.5%, respectively. According to SEJE, this is also true.

(2022) data from the General Population and Housing Census, 2017, from INE, indicate that 33%

The majority of the population is in the 15-34 age range, which represents an opportunity for...

development of the country, on the one hand, and, on the other, a challenge in creating the conditions for its well-being through the creation of programs that can promote employment and encourage...

formal entrepreneurial initiatives, which Castel Branco (2020) concludes in his approach that in

In Mozambique, the livelihood of 88% of the economically active population comes primarily from...

informal activities, which includes farmers, small traders, domestic workers and
Independent artisans.



Many young entrepreneurs report that bureaucracy is a considerable obstacle.

Complex processes for business registration, licensing, and compliance with regulations can to discourage these young people, who often lack the experience or resources necessary for navigating such difficulties. The perception that the entrepreneurial environment is hostile is corroborated. Studies show that excessive bureaucracy is a demotivating factor, especially for... new entrepreneurs (Mussagy & Manjoro, 2015).

This study sought to analyze the impact of public policies on the creation of new ventures aimed at fostering entrepreneurship and local development in the Municipality. from the village of Quissico. Through results obtained by triangulating quantitative and Based on the qualitative analysis, it was concluded that: 1. Regarding the existence of public policies that encourage the The development of entrepreneurship in the Municipality of Vila de Quissico, the entrepreneurs They highlighted the existence of significant barriers, such as excessive bureaucracy and lack of support. Institutional problems and a scarcity of training programs. Furthermore, there is a lack of adequate training. This compromises the ability of these young people to manage their businesses effectively and sustainably, therefore, In the municipality, there are no public policies that encourage the development of entrepreneurship. 2. Regarding public policies to encourage entrepreneurship and local development was found to be hindered by the absence of effective policies that promote it. The creation of new businesses directly compromises economic development, such as demonstrated by the scarcity of new businesses and the high poverty rate. The effectiveness of Entrepreneurial activities depend on support and infrastructure conditions; 3. The analysis shows that Many young people possess positive characteristics, such as innovation and resilience, which are fundamental. for entrepreneurship. However, the lack of institutional support limits the effectiveness of these Characteristics in tangible results.

This study, because it relied solely on quantitative data, had its limitations, insofar as it was limited. in which it failed to gauge the sensitivities of the municipality itself, so as to delve deeply into the policies. public, which serves as a recommendation for future research.

Future research should take into account the fundamental aspect of development. local economic development in order to contribute to sustainable development.

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